

## PARTNER TESTIMONIAL



### Spitfire Network Services – Partner Service

Having access to a wide network of wholesale suppliers has offered significant advantages in terms of availability and pricing, particularly in industries where cost efficiency and availability are crucial. We have been able to introduce a new revenue stream whilst improving security and serviceability for our customers.

By working with Spitfire, we have been able to provide cost effective solutions for our customers. This competitive pricing enables them to increase spending in other areas where they have not had the budget to do so previously. Their solutions such as MPLS and FWaaS have proven to save both time and money whilst also enhancing security for our customers.

Ultimately, the option to consult technically, source competitively, improve resilience and reliability are the key reasons why we have chosen Spitfire as our preferred partner.

With kind regards,

Ian Taylor

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